

Something to think about..



A message from Darrell Plummer

As we complete another month ask yourself these questions:

What worked? Why?

What didn't?

What was your best source of contacts? Why?

What was your best investment of time? Why?

What was your best Presentation? Why?

What will you do differently next month? Why?

Our Goal Is Simple. . .To Help You Reach YoursSM



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Activities & Production Goals



(Month)

<u>Written:</u>	<u>Closed:</u>	YTD	2012 Goal
Listings Taken _____	Total Listings Closed _____	_____	_____
Listings Pending _____	Total Buyer's Closed _____	_____	_____
Buyers Pending _____	Total Closed Units _____	_____	_____
Total Pending _____	Income _____	_____	_____

Activities to focus on this month:

**“Goals are the fuel in the furnace of achievement.”
-Brian Tracy**

Monthly Action Plan & Schedule

Affirmations/Positive Thoughts:
