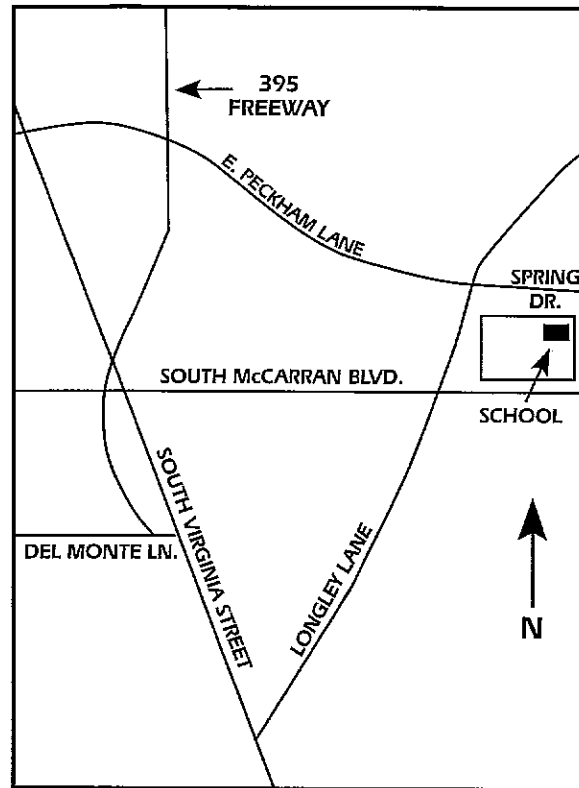


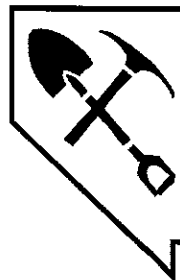
NORTHERN NEVADA REAL ESTATE SCHOOL

Don Braselton
Administrator



NORTHERN NEVADA REAL ESTATE SCHOOL

3951 SOUTH McCARRAN BLVD.
RENO, NEVADA 89502
In the AIR CENTER PLAZA
at LONGLEY LN. & SO. McCARRAN BLVD.
(775) 829-1055



- ★ Real Estate Principles
- ★ Real Estate Law
- ★ Correspondence Course
- ★ Nevada Revised Statutes
- ★ Nevada Administrative Code
- ★ Nevada Revised Statutes Correspondence Course
- ★ Real Estate Exam Preparation

Northern Nevada Real Estate School is accredited by the Real Estate Commission with fully licensed certified instructors. In operation since 1974, the school is owned and operated by Don Braselton. The school's facility consists of 1625 square feet and is located at 3951 So. McCarran Blvd. in Reno, (Air Center Plaza, at Longley Lane and So. McCarran Blvd.).

The school specializes in preparing the individual with all the current information and latest state regulatory practices regarding the sale of real estate.

Two Consecutive 5-week sessions, in real estate principles and real estate law are accredited for six semester credits by the Division of Real Estate. These programs are designated to qualify the student to apply for a salesman's real estate license and to prepare the student for a successful career in real estate.

INSTRUCTORS AND GUEST SPEAKERS

Don Braselton is a graduate of Oklahoma State University and was a licensed real estate salesman in the state of Oklahoma. Mr. Braselton is a licensed real estate broker in the state of Nevada and has been involved in the administrative duties of the school and teaching preparatory courses for the state real estate examinations for the past 20 years.

Guest instructors are sometimes invited to share their expertise with the students.

CURRICULUM

The following subjects are covered during the ten weeks of instruction:

PRINCIPLES

- Agency Law
- Financing
- Mathematics
- Land Economics and Appraising
- Land Descriptions

LAW

- Nature of Real Property
- Real Estate Law and Contracts
- Acquisition and Transfer
- Chapters 645, 119, 119A and 119E
- and the Nevada Administrative Code
- Federal Fair Housing Laws

CLASSES

The classes are conducted three days a week for ten consecutive weeks. An individual may choose either attending morning classes or evening classes or a combination of the two, whichever fits their personal schedules. Morning sessions are scheduled from 9 am until 12 noon. Evening classes are conducted on Mondays, Wednesdays and Thursdays during the ten week session. If a holiday falls on any of these days, class will be rescheduled on another day during that particular week. School holidays; New Years, Memorial Day, Fourth of July, Labor Day, Thanksgiving, Christmas. The ten week course will be held at least four times throughout the year.

Previous knowledge of Real Estate practices is not required. However, any prior educational background and experience will be considered in developing an individual's training.

The school provides the students with all textbooks and classroom materials that they will need except for a calculator.

Review materials are given prior to each state examination at no additional cost to students.

The school office hours are 8 am until 5 pm, Monday thru Friday.

GRADUATION

A student must attend a minimum of 90 hours, complete all homework and reading assignments and maintain an average of 75% or above. Also, two supervised examinations for the course are mandatory. A minimum grade of 755 is required on each examination to receive credit for this course. If these requirements are met and the student has fulfilled his obligations, he is eligible for graduation. Failure to comply with these requirements will delay the student's graduation. Make-up work may be arranged. The school will give credit for previous training if approved by the Real Estate Division in writing.

Disruptive students may be dropped from the class.

All of the classes offered by the school have been approved by the Nevada Real Estate Commission. Graduates of the course will be certified for pre-licensing educational requirements.

Northern Nevada Real Estate School is licensed by the Nevada Commission on Post Secondary Education.

Northern Nevada Real Estate School Class Reservation Application Real Estate Principles and Practices Procedures and Ethics

NAME

STREET ADDRESS

CITY AND STATE

PHONE

TUITION AND REFUND POLICY CASH PLAN

Please enroll me in your Real Estate School. Enclosed is my check for \$400.00. Mastercard & Visa accepted.

PAYMENT PLAN

Please enroll me in your Real Estate School. I wish to select the time payment plan. Enclosed is my check for \$200.00 as down payment. I understand the balance is to be paid in two monthly installments of \$120.00 each for a total fee of \$440.00.

I wish to attend morning classes from 9am to 12 Noon.

I wish to attend morning classes from 9am to 10pm.

REFUND POLICY

Any refund due to the student will be based on the pro-rated number of classes attended of the thirty (30) classes required for the entire course.

EXAMPLE:

Student attends six (6) classes, 6 divided by 30 = .20 or 20%

Student obligation \$400 X 20% = \$80.00

Student refund \$400 - \$80 = \$320.00

TUITION RECOVERY FUND

The State of Nevada has established a student indemnification fund. Monies from this fund can be used to reimburse students in the event of the closure of this institution resulting in the student being unable to complete their education.

DETACH THIS FORM AND MAIL TO:
NORTHERN NEVADA REAL ESTATE SCHOOL
3951 SO. McCARRAN BLVD.
RENO, NEVADA 89502